

# The Future of Philippine Public-Private Partnerships

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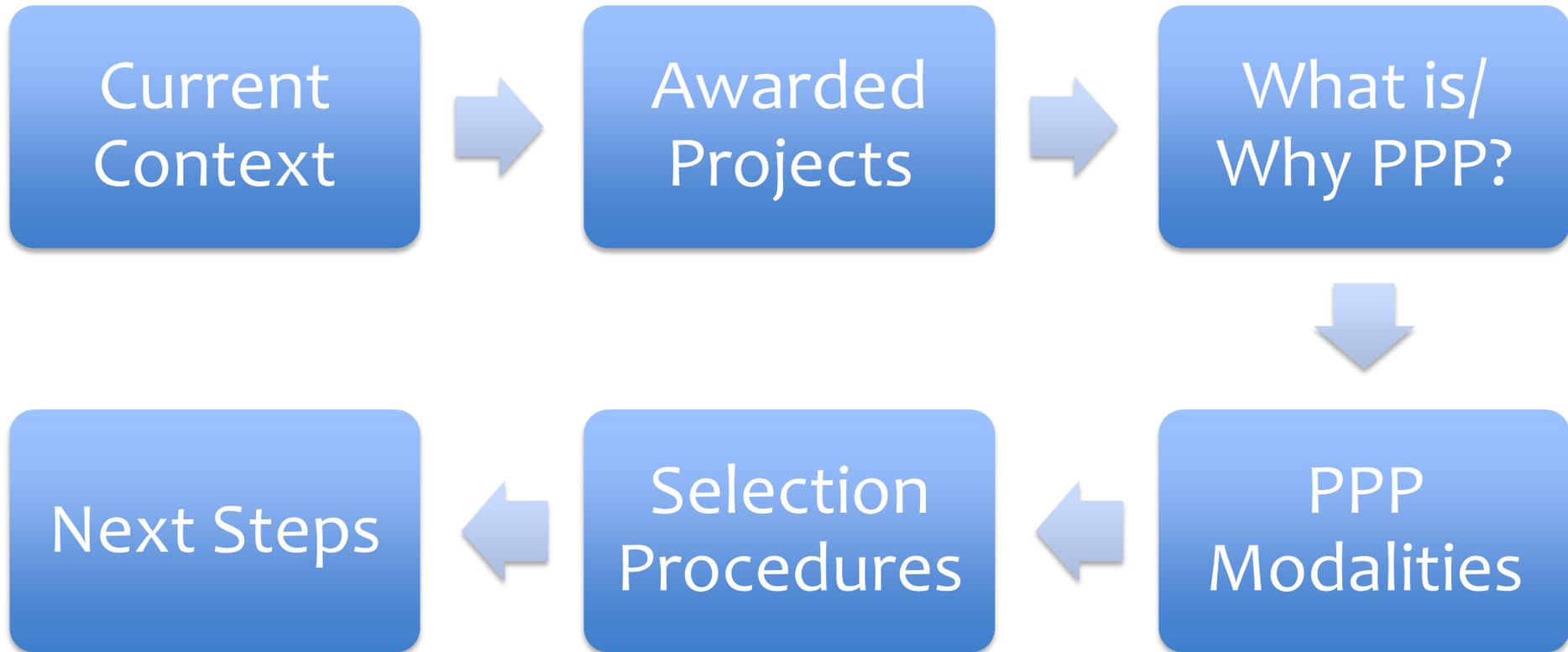
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# Seminar Design



# Current Context

# 2016 SONA Policy Pronouncements

- Poverty Reduction
- Lasting Peace
- Better Economy
- Robust Growth
- Employment
- Economic Opportunities
- Entrepreneurship
- Competitiveness
- Streamline Process

# 10 SONA-STATE POSSIBLE PPP PROJECTS



**ROADS**



**BRIDGES**



**AIRPORTS**



**TOURISM**



**HARVEST FACILITIES**



**PUBLIC HEALTH**



**IRRIGATION**



**RAIL**



**FERRY SYSTEM**



**PUBLIC WI-FI**

## My Own 10

1. Waste-to-Energy/  
Renewable Energy
2. Water Supply
3. Septage/ Sewerage
4. Reclamation
5. Rehabilitation Centers
6. Monorail
7. Bridges
8. Mixed-Use Land Dev't
9. Markets and Terminals
10. Smart Cities



# **PUBLIC SECTOR PPP PROPONENTS**

**NATIONAL  
GOVERNMENT**

**GOVERNMENT  
CORPORATIONS**

**STATES** 

**AUTONOMOUS  
REGIONS**

**PROVINCES**

**CITIES**

**MUNICIPALITIES**

**BARANGAYS**

# Awarded Projects



# AWARDED PROJECTS

# 12 PROJECTS

# USD 4.45 BILLION

# PHP 200.48 BILLION

(AS OF MAY 2016)



DAANG-HARI-SLEX LINK  
ROAD PROJECT



PPP FOR SCHOOL  
INFRASTRUCTURE PROJECT  
(PSIP) PHASE I



NAIA EXPRESSWAY (PHASE II)  
PROJECT



PPP FOR SCHOOL  
INFRASTRUCTURE PROJECT  
(PSIP) PHASE II



MODERNIZATION OF THE  
PHILIPPINE ORTHOPEDIC CENTER  
(MPOC) PROJECT



AUTOMATIC FARE COLLECTION  
SYSTEM (AFCS) PROJECT



MACTAN-CEBU INTERNATIONAL  
AIRPORT (MCIA) PASSENGER  
TERMINAL BUILDING PROJECT



LRT LINE 1 CAVITE EXTENSION AND  
O&M PROJECT



SOUTHWEST INTEGRATED  
TRANSPORT (ITS) SYSTEM



CAVITE-LAGUNA EXPRESSWAY  
(CALAX) PROJECT



SOUTH INTEGRATED TRANSPORT  
SYSTEM PROJECT



BULACAN BULK WATER  
SUPPLY PROJECT

# 27 JV/ PPP Projects by GOCCs/ GIs

1. Water Concession (MWSS)
2. Boracay Water Distribution (PTA)
3. North Bonifacio Land Development (BCDA)
4. Cagayan Airport (CEZA)
5. Land Development (NHA)
6. [Paper Supply (PCSO)]
7. Broadcast City Land Development (IBC 13)
8. Reclamation (PEA)
9. Transmission Concession (NPC)
10. Land Development Privatization (FTI)
11. UP Technohub (Lease)
12. UP Town Center (Lease)
13. Traffic Information Board System (MMDA)
14. Clark Green City (BCDA)
15. SCTEx Concession (BCDA)
1. Bulk Water Supply (Zamboanga City WD)
2. Bulk Water Supply (Davao WD)
3. Bulk Water Supply (Butuan WD)
4. Develop, Rehabilitate and O&M (Lingayen WD)
5. Develop, Rehabilitate and O&M (Lemery WD)
6. Develop, Rehabilitate and O&M (San Carlos WD)
7. Develop, Rehabilitate and O&M (Tarlac WD)
8. Develop, Rehabilitate and O&M (Daraga WD)
9. Develop, Rehabilitate and O&M (San Pedro WD)
10. Develop, Rehabilitate and O&M (Camiling WD)
11. Bulk Water Supply (Tagum WD)
12. Bulk Water Supply (Metro Iloilo WD)

# 31 LGU JV Projects

1. Cavite Province Housing
2. Camarines Sur Water
3. Camarines Sur Wind Power
4. Iloilo City Ferry Terminal
5. Pasay City Reclamation
6. Paranaque City Reclamation
7. General Tinio Reservoir
8. Calamba Regional Government Center
9. San Juan City Columbarium
10. Nueva Ecija Business Hub
11. Valenzuela City Center
12. Valenzuela City Market
13. Bataan Transport Mall
14. Bataan Capitol Redevelopment
15. Cordova Reclamation
16. Tiwi Water Supply Improvement
17. Davao Port Development
18. Malabon Socialized Housing
19. Manila Dialysis Center
20. Manila Harrison Plaza
21. Manila Quinta Market
22. Manila Sta. Ana Market
23. Manila San Andres Market
24. Manila Trabajo Market
25. Manila Sampaloc Market
26. Manila New Antipolo Market
27. Manila Reclamation
28. Quezon Bulk Water, Hydro Power and Wind Power
29. Cebu-Cordova Bridge
30. San Luis Mini-Hydro
31. Puerto Princesa Waste-to-Energy

# 9 LGU Non-JV PPP Projects

1. Mandaluyong City Marketplace (BT/ BOT)
2. Cebu Property Ventures Development (Corporatization)
3. Northern Samar Provincial Hospital Pharmacy (Lease, O&M)
4. Legazpi City Bus Terminal (Lease, BOT)
5. Tarlac City Slaughterhouse (ROT)
6. Tarlac City Common Terminal (DOT)
7. Tarlac City Business Licensing Division Building (BOT)
8. Passi City CityMall (Lease)
9. Batangas Terminal (Lease)

# What is/ Why PPP?

# Implementation/ Funding Schemes

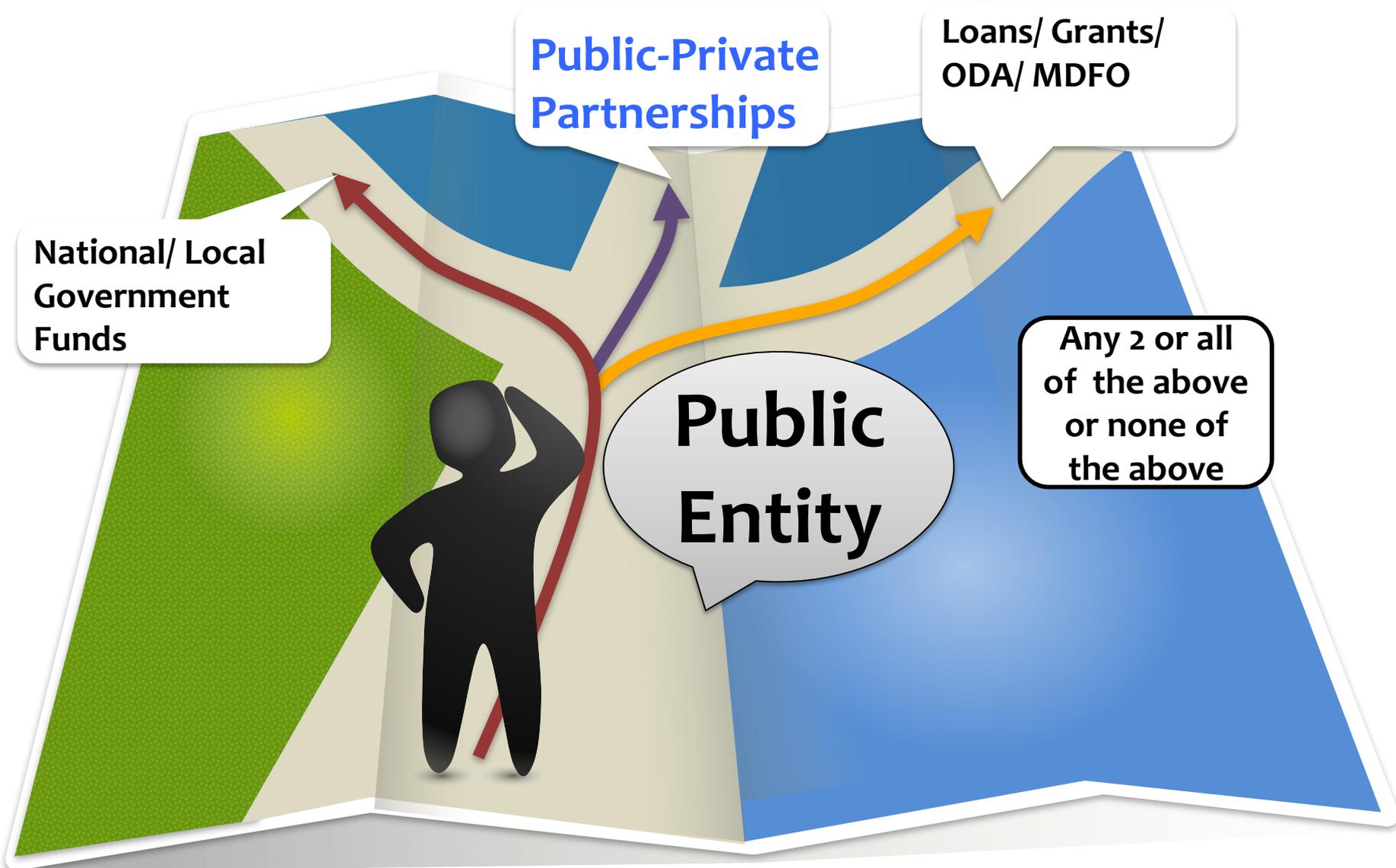
Public-Private Partnerships

Loans/ Grants/  
ODA/ MDFO

National/ Local  
Government  
Funds

Any 2 or all  
of the above  
or none of  
the above

Public  
Entity



# Definitional Realities

1. No universal definition of PPP
  - a) each country will have its own definition
  - b) No one-size-fits-all definition
2. In the Philippines, there is no single law on PPPs.
  - a) National Government
    - I. Only administrative definitions
    - II. Various modalities anchored on different laws, rules, guidelines, and resolutions
  - b) Local Government
    - I. Anchored on local autonomy and fiscal autonomy
    - II. LGUs enacted 70 PPP Code or JV Ordinances

# NEDA's Definition

A contractual arrangement between the government and the private sector to deliver public infrastructure and/or public services.

# PPP Center's Definition

A contractual agreement between government and a private firm targeted towards financing, designing, implementing *and* operating infrastructure facilities and services that were traditionally provided by the public sector. It embodies optimal risk allocation between the parties – minimizing cost while realizing project developmental objectives. Thus, the project is to be structured in such a way that the private sector gets a reasonable rate of return on its investment.

# Definition in DILG MC 120-2016

At the *policy* level:

PPP is a developmental, innovative, change and partnership strategy aimed at promoting the general welfare, inclusive growth and better quality of life of Filipinos.

At the *project* level:

PPP is a contractual arrangement between the government and the private sector to deliver public infrastructure and/or public services where each party assumes specified functions, bears certain risks, provides contribution, performs particular obligations, and earns benefits and revenues.

# 71 LGU PPP CODES

## 49 LGUs PPP CODES REFERRING TO AGRA TEMPLATE

### 17 PROVINCE

- Cavite
- Camarines Sur
- Northern Samar
- Pangasinan
- Nueva Ecija
- Bataan
- Bohol
- Agusan Norte
- Southern Leyte
- Pampanga
- Zambales
- Tarlac
- Davao Norte
- Quezon
- Cebu
- Aklan
- La Union

### 22 CITIES

- Butuan
- Olongapo
- Batangas
- Cauayan
- Paranaque
- San Juan
- Pasay
- General Santos
- Quezon City
- Imus
- Passi
- Catbalogan
- Navotas
- Malabon
- Legazpi
- Davao
- Antipolo
- Bayawan
- Puerto Princesa
- Baguio
- San Fernando, La Union
- Makati



### 10 MUNICIPALITIES

- General Tinio, NE
- Cordova, Cebu
- Cainta, Rizal
- Tiwi, Albay
- Consolacion, Cebu
- Dinalupihan, Bataan
- La Trinidad, Benguet
- Coron, Palawan
- Kalibo, Aklan
- Abucay, Bataan

## 10 LGU JV ORDINANCES REFERRING TO AGRA TEMPLATE

### 1 PROVINCE

- Camarines Sur

### 3 CITIES

- Manila
- Valenzuela
- Caloocan
- San Fernando, La Union

### 4 MUNICIPALITIES

- Opol, Misamis Or
- Mendez, Cavite
- Tuburan, Cebu
- San Luis, Aurora

## 10 LGU JV ORDINANCES REFERRING TO 2008 NEDA GUIDELINES

- Cebu Province
- Cebu City
- Lapu-Lapu City
- Mandaue City
- Iloilo City

- Pasay City
- Tacloban City
- Calamba City
- Laguna Province
- Argao, Cebu

### 1 LGU ORDINANCE BASED ON OWN VERSION

- Albay Province

### 1 LGU PPP REFERRING TO PPP CENTER TEMPLATE

- General Santos

# PPP METAPHORS



# Nature of PPPs



## *Components:*

- Project
- Design
- Finance
- Construction
- Operations
- Governance
- Risk-Allocation
- Period
- Performance
- Payments
- Liabilities
- Procedures

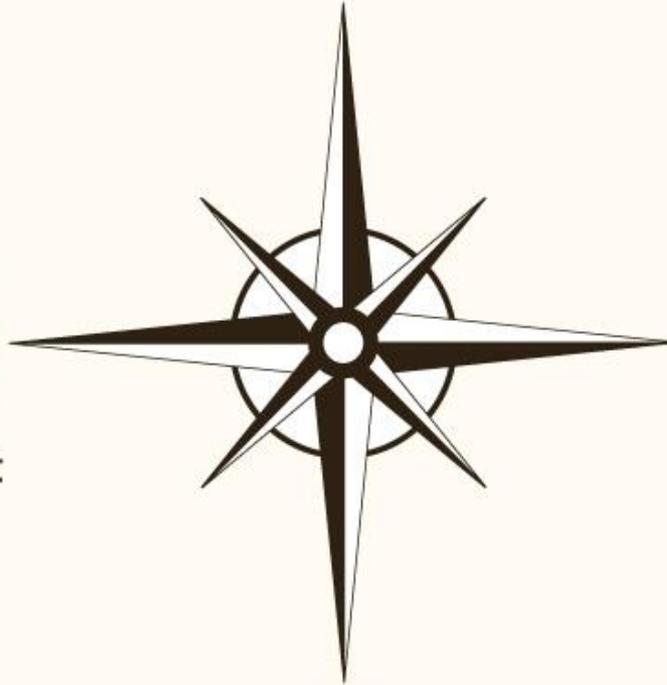
# PPP MENU

- 1 FUNDING OPTION**  
.....  
.....
- 2 PPP MODALITY**  
.....  
.....
- 3 RISK ALLOCATION**  
.....  
.....
- 4 PPP PROJECT**  
.....  
.....
- 5 TARIFF MECHANISM**  
.....  
.....
- 6 PPP PERIOD**  
.....  
.....
- 7 ROLE OF GOVERNMENT**  
.....  
.....
- 8 PPP VALUE DRIVERS**  
.....  
.....
- 9 GOVERNMENT SUPPORT**  
.....  
.....
- 10 FINANCIAL PARAMETER**  
.....  
.....
- 11 PPP SELECTION PROCESS**  
.....  
.....
- 12 IMPLEMENTING AGENCY**  
.....  
.....

# PPP'S TRUE NORTH



Better Quality of Life



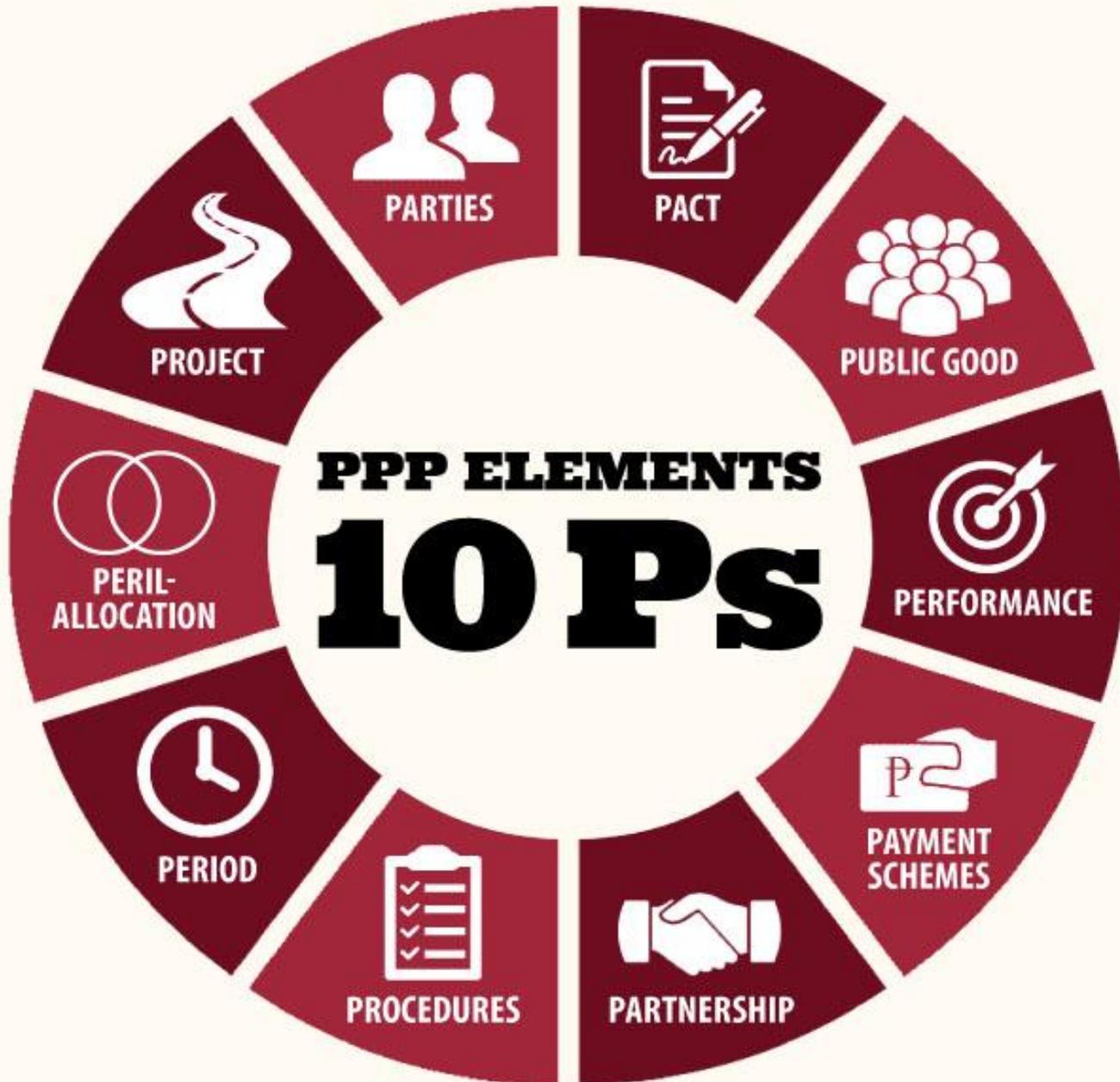
Hard and Soft  
Projects



Sustaining  
Partnerships



More Revenues



# WHY PPP?

## THE 7 MAIN VALUE DRIVERS



**IMPLEMENT  
CHANGE  
POLICY**



**ENCOURAGE  
INNOVATION**



**SERVE THE  
PEOPLE**



**PROVIDE  
BETTER  
VALUE-FOR-  
MONEY**



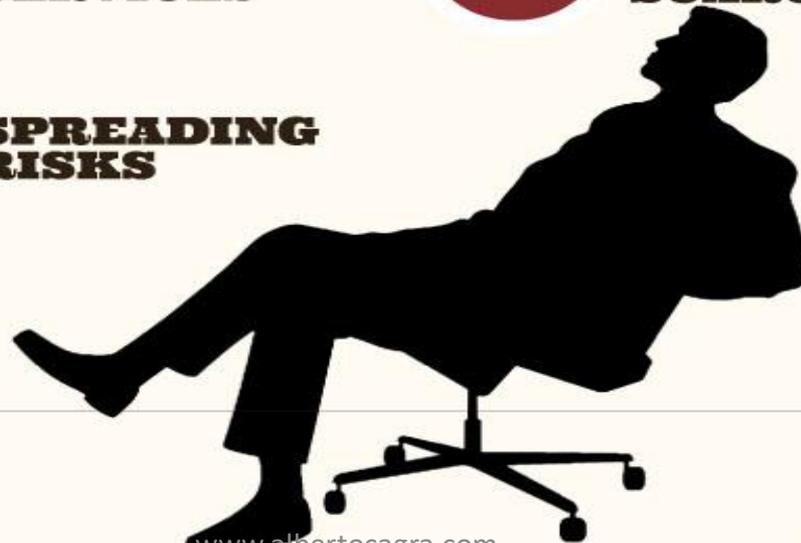
**ACCELERATE  
DELIVERY OF  
SERVICES**



**SOLVE  
RESOURCE  
SCARCITY**



**SPREADING  
RISKS**



## HARD

### INFRASTRUCTURE ASSETS

- |                                                                                                     |                                                                                                            |
|-----------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|
|  Road              |  Terminal               |
|  Water             |  Government Buildings   |
|  Power             |  Parks                  |
|  Ports             |  Information Technology |
|  Reclamation       |  Cemetery               |
|  Sports Complex    |  Solid Waste Management |
|  Markets           |  Bridges                |
|  Transport Systems |  Malls                  |

## SOFT

### SOCIAL ASSETS AND SERVICES

- |                                                                                               |                                                                                                       |
|-----------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|
|  Classroom   |  Housing           |
|  Hospital    |  Evacuation Center |
|  Agriculture |  Prisons           |

## BUNDLED

- |                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                              |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  + <br>Hard and Hard |  + <br>Soft and Soft                                                                                               |
|  + <br>Hard and Hard |  +  + <br>Hard, Soft and Soft |
|  + <br>Hard and Hard |  +  + <br>Hard, Hard and Soft |

# PPP-IN-A-PPP



## Land Reclamation

AUTHOR: ALBERTO C. AGRA

[www.albertocagra.com](http://www.albertocagra.com)

BM GRAPHICS: JOB RUZGAL

# 7 WATER PPP PROJECTS:

## THE SPECTRUM



**BULK WATER**



**IRRIGATION**



**HYDROPOWER**



**DISTRIBUTION**



**NON REVENUE  
WATER**



**SEPTAGE**



**SEWERAGE**

# 6-WAY VIABILITY TEST

## L-O-T S-E-E

- 1**  **LEGALLY JUSTIFIABLE**
- 2**  **ORGANIZATIONAL PREPAREDNESS**
- 3**  **TECHNICALLY FEASIBLE**
- 4**  **SOCIALLY SUSTAINABLE**
- 5**  **ECONOMICALLY VIABLE**
- 6**  **ENVIRONMENTALLY COMPLIANT**

# ROLE IN PPPs: GOVERNMENT AS...



**POLICY-MAKER**



**REGULATOR**



**FUNDER**



**SUBSIDY-PROVIDER**



**GUARANTOR**



**PARTNER**

# PPP Modalities

# PPP RESOURCE EXCHANGE

Modality	Government		Private Sector	
Build-Operate-Transfer			  	
Joint Venture	  			
Concession			  	
Management Contract	  			
Public Land Lease			  	
Policy-setting		Building		
Financing		Operating		

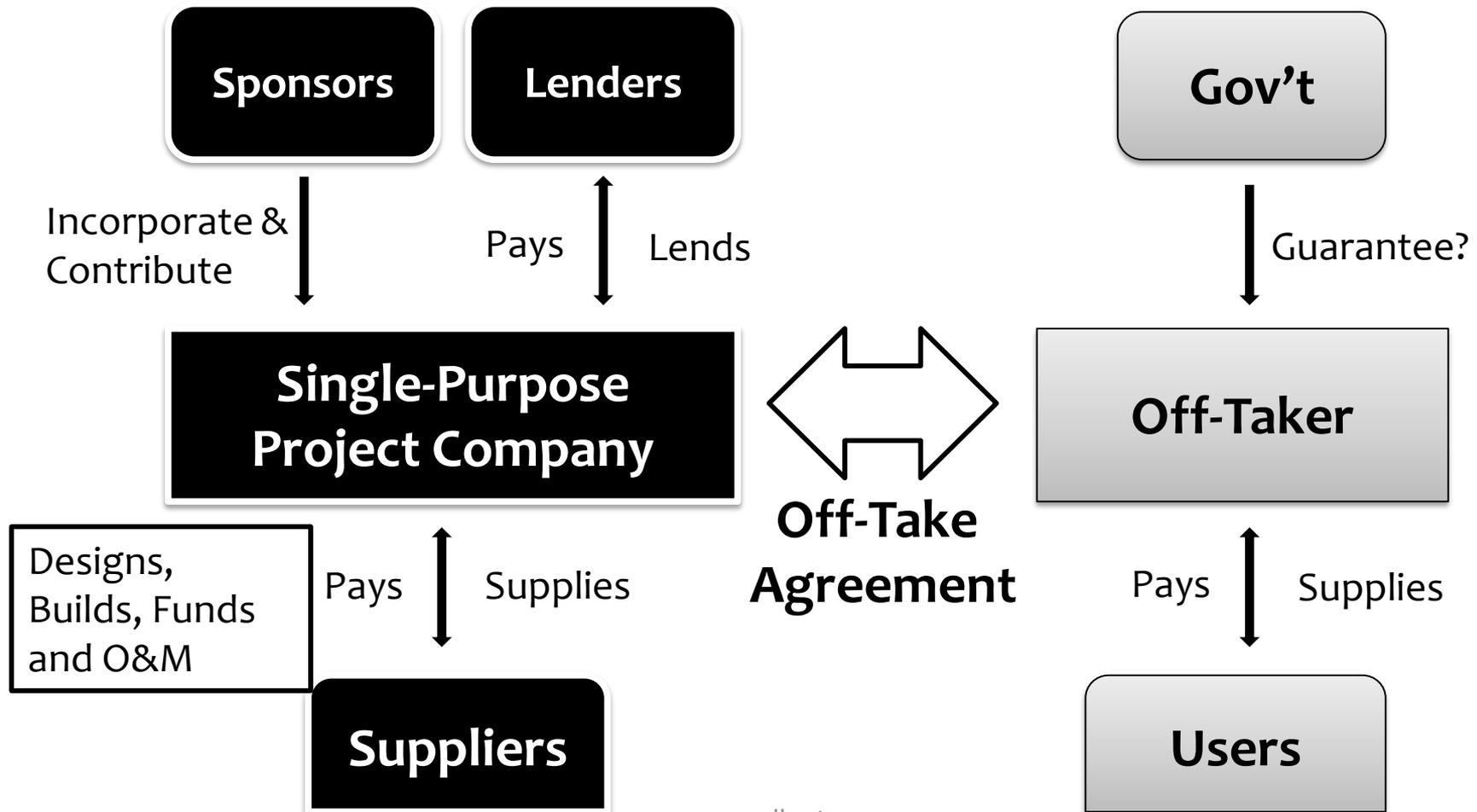
# 24+ PPP Modalities

1. Build-Transfer
2. Build-Lease-Transfer
3. Build-Operate-Transfer
4. Build-Own-Operate
5. Build-Transfer-Operate
6. Contract-Add-Operate
7. Develop-Operate-Transfer
8. Rehabilitate-Operate-Transfer
9. Rehabilitate-Own-Operate
10. Rehabilitate-Lease-Transfer\*
11. Rehabilitate-Transfer\*
12. Rehabilitate-Transfer-Operate\*
13. Concession Arrangement
14. Joint Venture
15. Lease or Affermage
16. Management Contract
17. Management Contract (No Public Funds)
18. Service Contract
19. Service Contract (No Public Funds)
20. Divestment or Disposition
21. Corporatization
22. Subsidiary with Private Equity
23. Onerous Donation
24. Gratuitous Donation
25. Others

# Governing Laws/ Rules

PPP Modality	Governing Law
BOT Law Variants (9+)	BOT Law
Concession	Special Laws/ <a href="#">Local Ordinance</a>
Joint Ventures	NEDA JV Guidelines/ <a href="#">Local Ordinance</a>
Management and Service Contract*	GPRA/ <a href="#">Local Ordinance</a>
RT, RLT and RTO	<a href="#">Local Ordinance</a>
Lease/ Affermage/ Donations	Civil Code/ <a href="#">Local Ordinance</a>
Divestment/ Disposition	Commission on Audit Circular No. 89-296
Corporatization	<a href="http://www.albertocagra.com">www.albertocagra.com</a> Corporation Code

# Build-Operate-Transfer



# Government Assistance (BOT Law)

	Solicited	Unsolicited
Direct Government Guarantee	X	
Direct Government Subsidy	X	
Direct Government Equity	X	
Cost Sharing	X	X
Credit Enhancement	X	X
Performance Undertaking	X	X
Legal Assistance	X	X
Security Assistance	X	X

# BOT Law Approving Authorities

## National Projects

- up to Php 300M: NEDA-ICC
- more than Php 300M: NEDA Board for approval upon the recommendation of ICC
- regardless of amount, negotiated projects shall be submitted to the NEDA Board for approval upon recommendation by the ICC

## Local Projects

- up to Php 20M: MDC
- above Php 20M up to Php 50M: PDC
- up to Php 50M: CDC
- above Php 50M up to Php 200M: RDC
- above Php 200M: NEDA-ICC

# JV not a BOT Law Variant

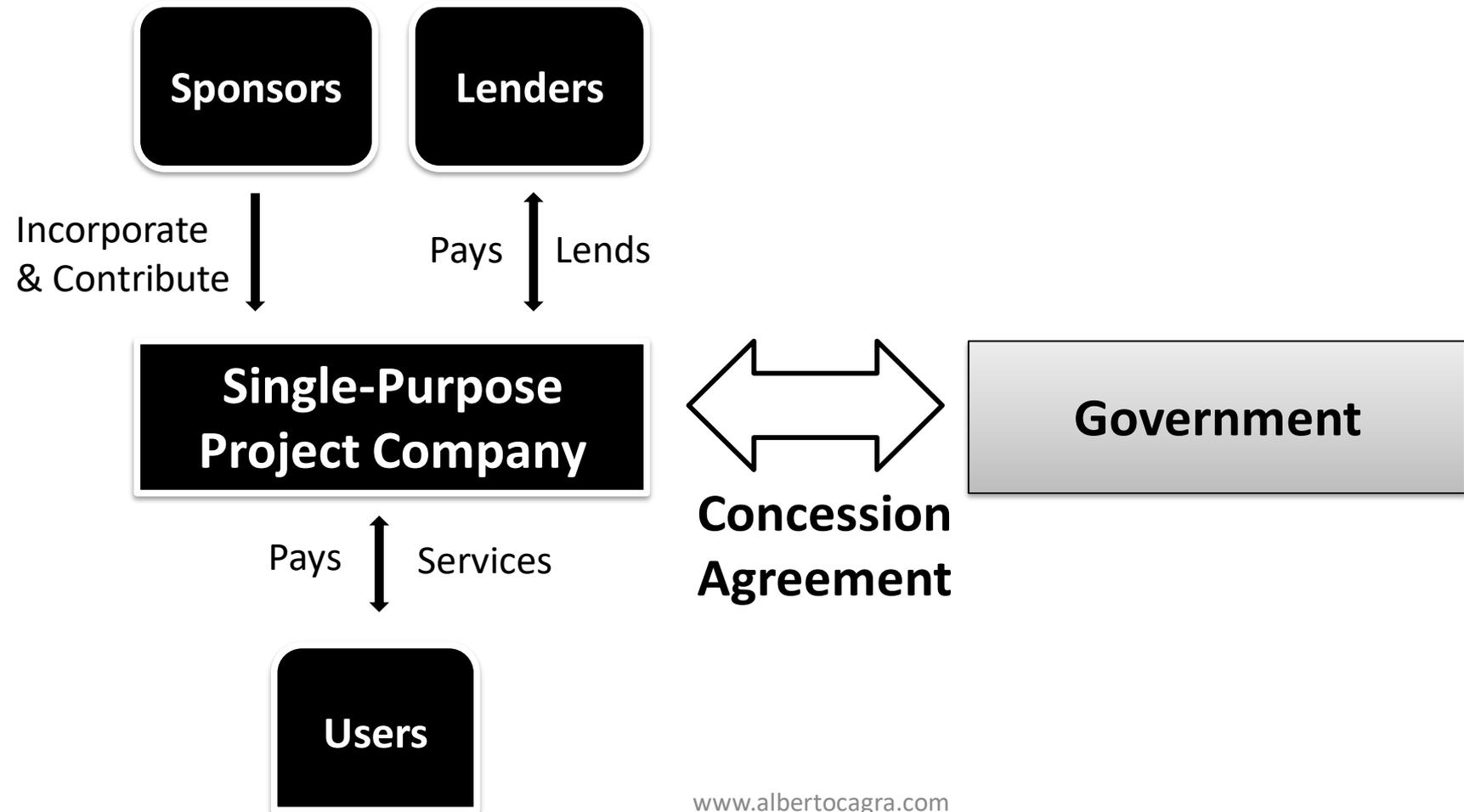
## Differences

- Community/ Pooling of Resources (JV); not purely private (BOT)
- Active participation (JV); minimum gov't intervention (BOT)
- Proportionality (JV); not distinct assumption of benefits and obligations (BOT)
- LGU contributes (JV); LGU not contribute as a rule (BOT)
- JV Company by Parties (JV); not just by Private Sector (BOT)

## Inapplicable Provisions in BOT Law

- Only for Projects traditionally provided by LGU
- Approval Processes (20-50-200 thresholds)
- Debt-Equity Ratio (75-25%)
- Maximum Rate of Return (12%)
- Restrictions on Unsolicited Proposals
  - Priority Projects
  - New Technology
  - Guarantee, Subsidy or Equity

# Concessions



# Joint Ventures

## *Joint Venture Company/ Agreement*



# Government Contributions

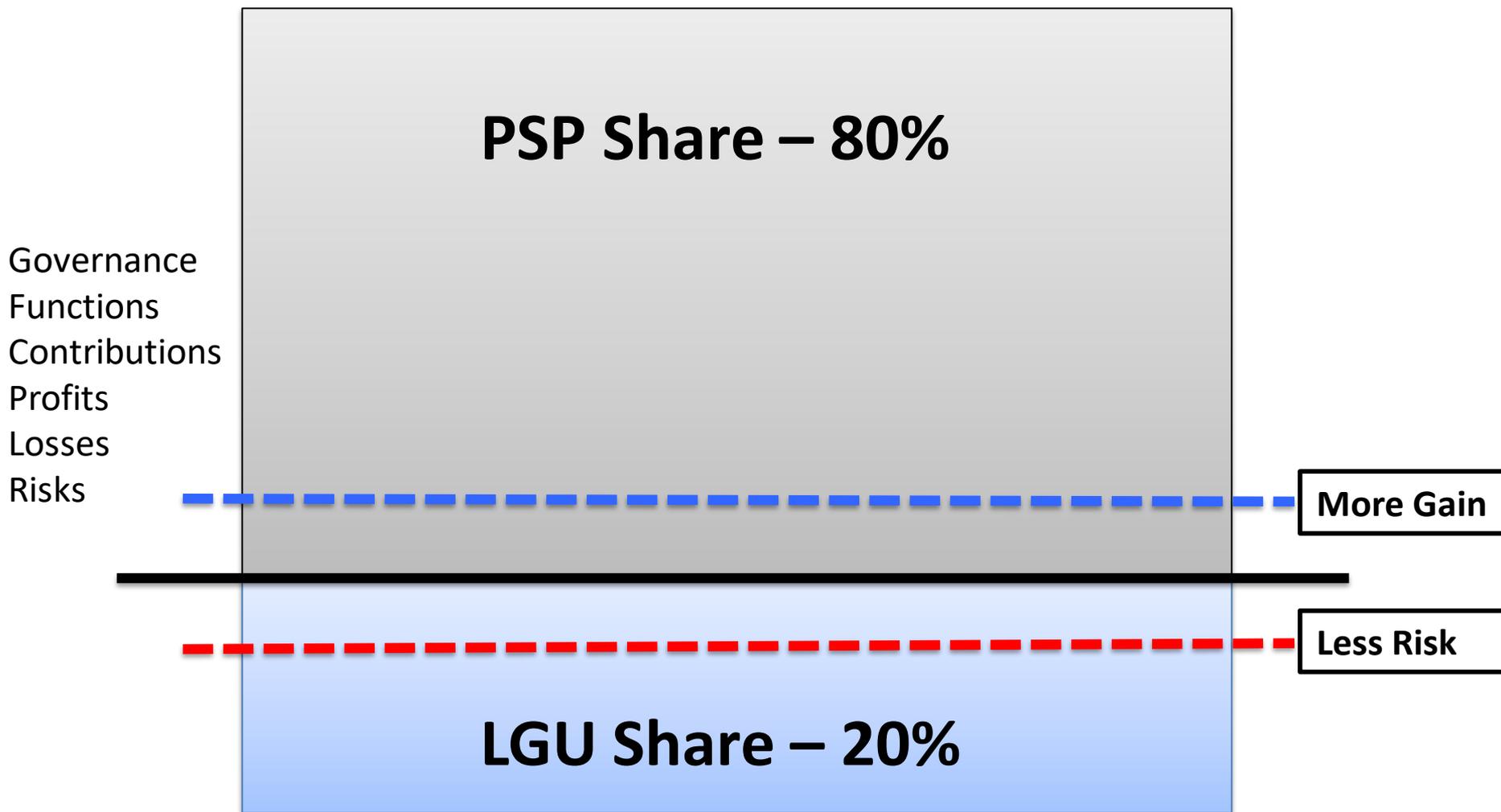
## Money and Capital

- Regular and Special Funds, IRA, RPT, SEF, Share in National Wealth, Calamity Fund, Development Fund, Loan Proceeds, Grants, Bonds, Securities, Subsidy, Equity, Cost-Sharing, Viability Gap Funding, Cost Avoidance or Savings (*actual/ current or future/ monetized*)

## Non-Cash (Anything of Value)

- Services, Personnel, Intellectual Property, Usufruct, Land (own or expropriated), Minimum Revenue Guarantee, Right-of-Way, Goodwill, Franchise, Concession, Credit Enhancement, Tax Incentives/ Holidays, Police Power

# Sharing in Profits, Losses and Risks



# JV Vehicle: 2 Options

**JV Company or  
Corporate JV**

**1**

**Unincorporated  
JV or  
Contractual JV**

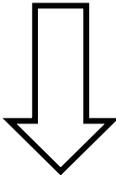
**2**

# 2013 NEDA Guidelines vs. LGU Codes

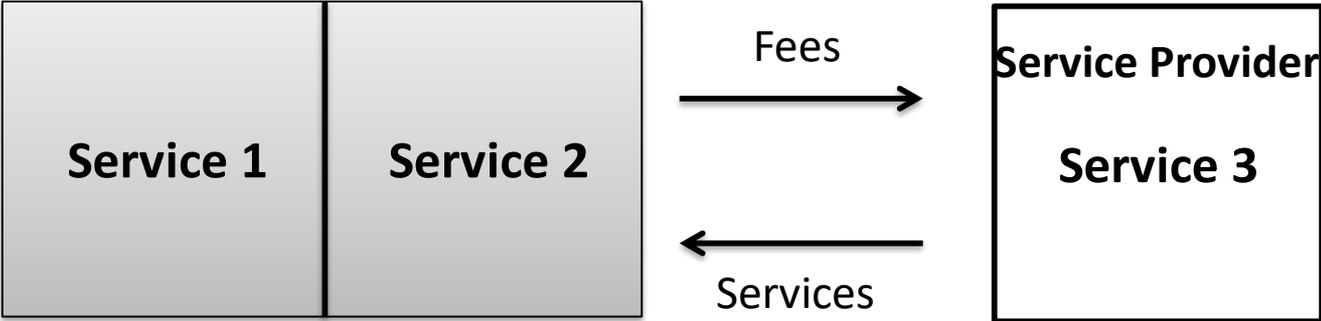
Topic	NEDA Guidelines	LGU Codes
Coverage	GOCCs, GICPs, GFIs and SUCs	LGUs
Form	Guidelines	Local Law (Ordinance)
Gov't Support	8 types for Solicited; 5 for UP	All allowed whether solicited or UP
Challenge	Opportunity to Outbid	Right to Match
Approvals	NEDA: P150M Counsel: DOJ, OSG or OGCC Divestment: Priva Council and GCC	Local Chief Executive and Sanggunian

# Service Contract

**LGU**



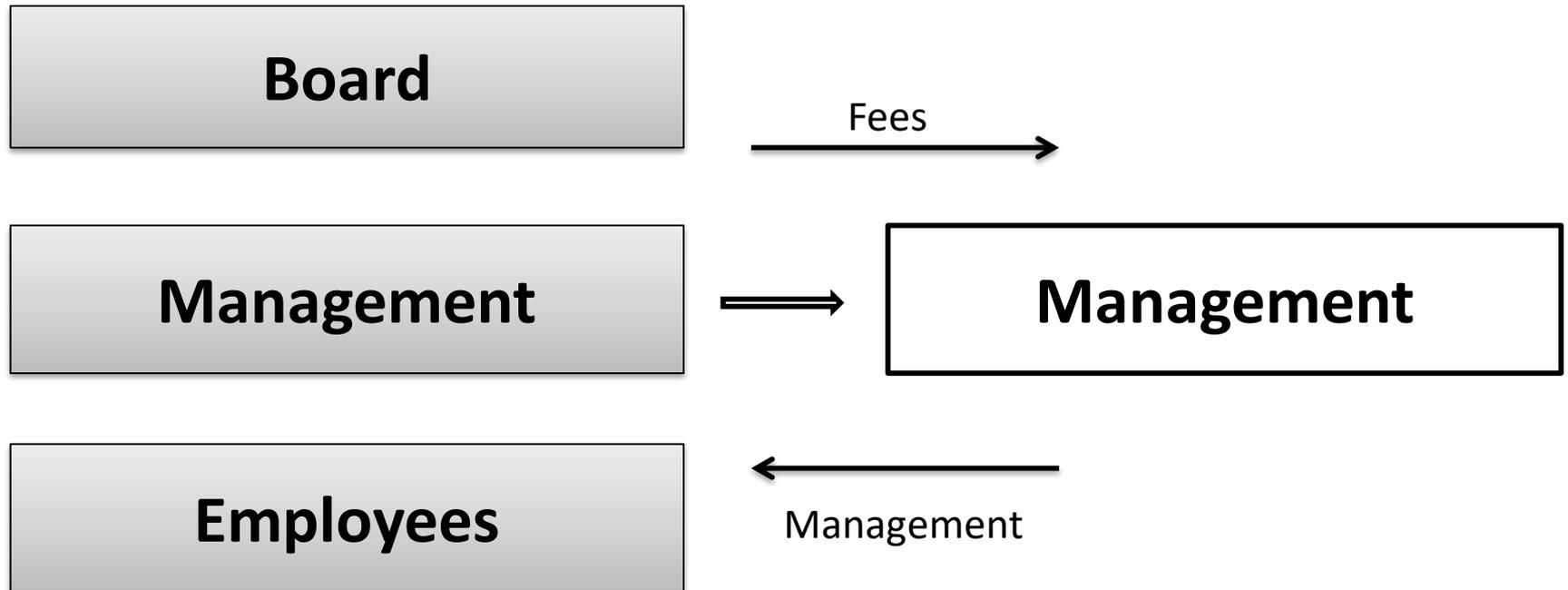
**LGU**



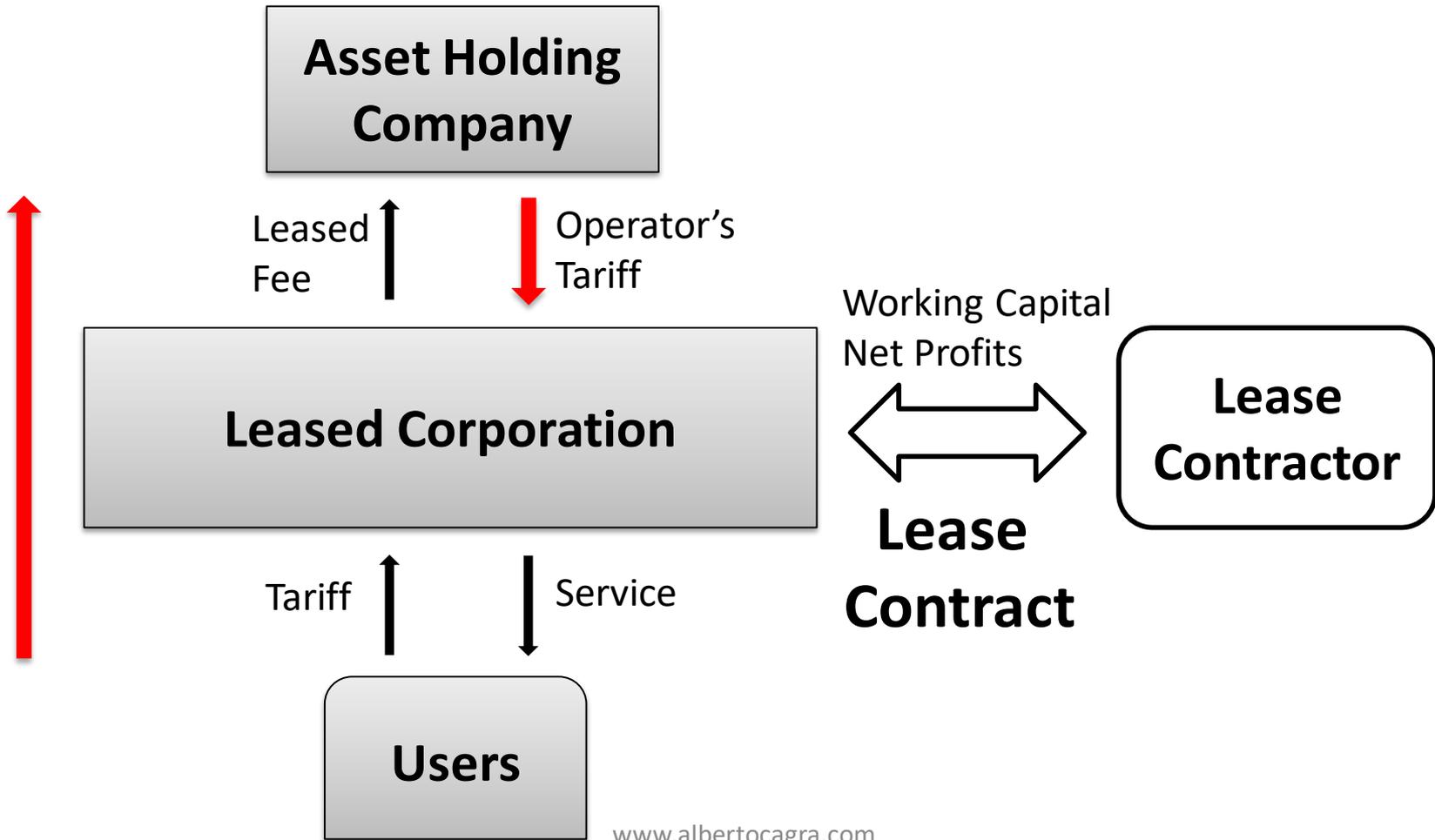
# Management Contract

**Public Sector**

**Management Contractor**

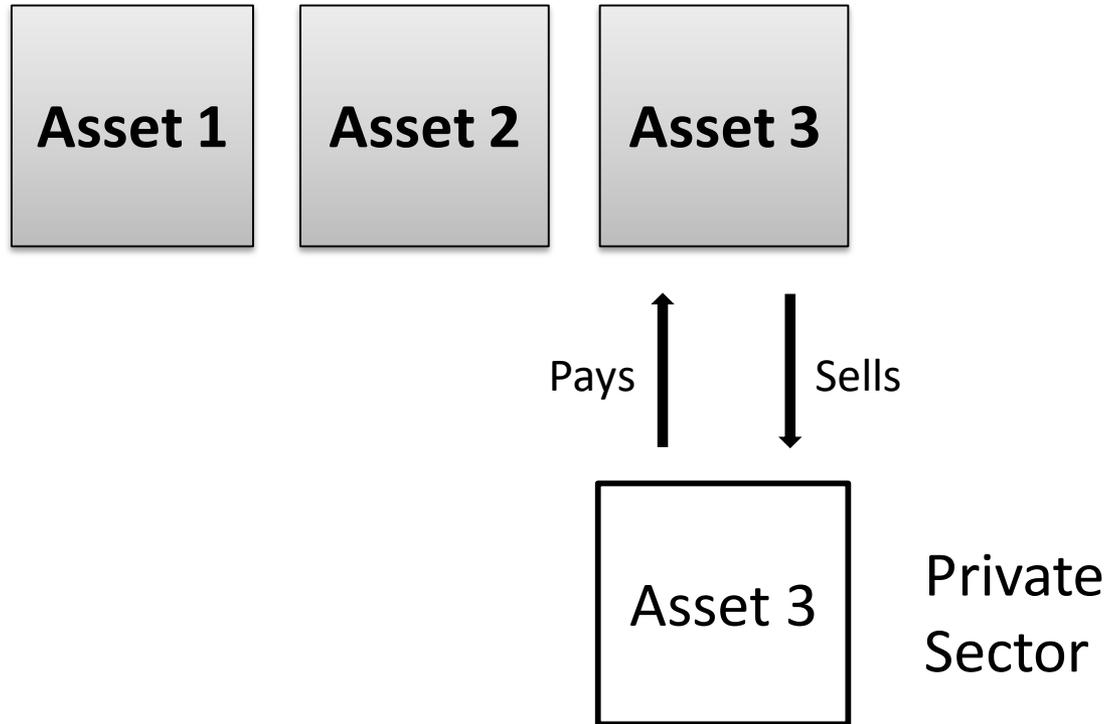


# Lease and Affermage

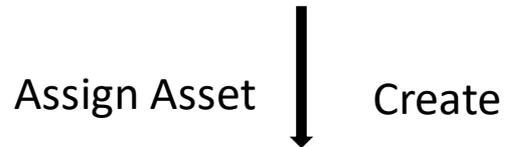


# Divestment/ Disposition

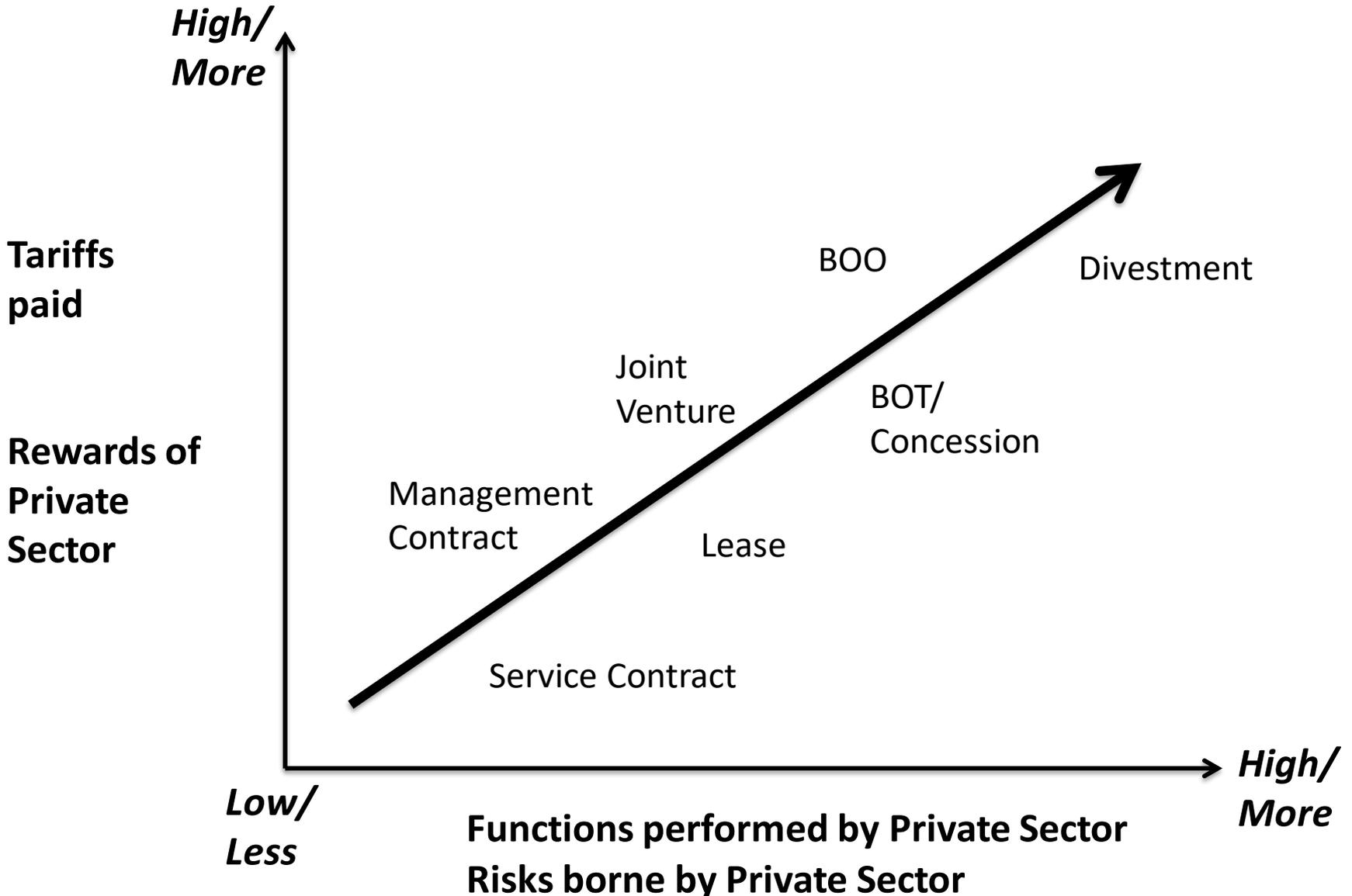
## Public Sector



# Corporatization/ “Ring-Fencing”



# Function-Risk-Costs-Tariff-Reward Relationship



# Compare and Contrast

<b>Modality</b>	<b>Nature</b>	<b>Key Objectives</b>	<b>Function</b>	<b>Term</b>
<i>Service Contract</i>	Provides particular service for a fee	Improve efficiency	Single	2-3 years
<i>Mgt. Contract</i>	Supplies management service for a fee	Install new mgt. systems	Single	2-3 years
<i>Lease</i>	Uses property, runs business where lessee pays a lease fee	Efficient use of asset	Single	7-15 years
<i>BOT</i>	Designs, builds, finances, operates and maintains asset	Innovate, design, build, finance and operate	Bundle	25-50 years
<i>Joint Venture</i>	Pooling of resources in funding, building and O&M	Joint undertaking	Bundle	25-50 years
<i>Concession</i>	Rehabilitates, finances, operates and maintains asset; performance-based	Innovate, design, rehabilitate, fund & operate	Bundle	25-50 years
<i>Divestment</i>	Runs the business and owns asset	Innovate, design, build, finance and operate	Bundle	In perpetuity

<b>Modality</b>	<b>Customer of Private Sector</b>	<b>Revenue Source</b>	<b>Tariff Collection</b>	<b>Risks</b>
<i>Service Contract</i>	Public	Paid per unit of service	Public or Private	Mostly Public
<i>Mgt. Contract</i>	Public	Fixed fee + bonus + salaries	Public or Private	Mostly Public
<i>Lease</i>	End-Users	Revenue – O&M – lease fee	Private	Shared
<i>BOT</i>	End-Users or Public	Capital + Revenue + O&M costs – finance costs – license fee	Public	Mostly Private
<i>Joint Venture</i>	End-Users or Public	Share in revenues	Jointly or Private	Shared based on equity
<i>Concession</i>	End-Users or Public	Revenue – O&M costs – finance costs – concession fee	Private	Mostly Private
<i>Divestment</i>	End-Users	Revenue – O&M costs – finance costs – license fee	Private	Mostly Private

# 4 NO MONEY-OUT BENEFITS



**FISCAL SPACE**



**LESS DEPENDENCY**



**FEWER CASES**

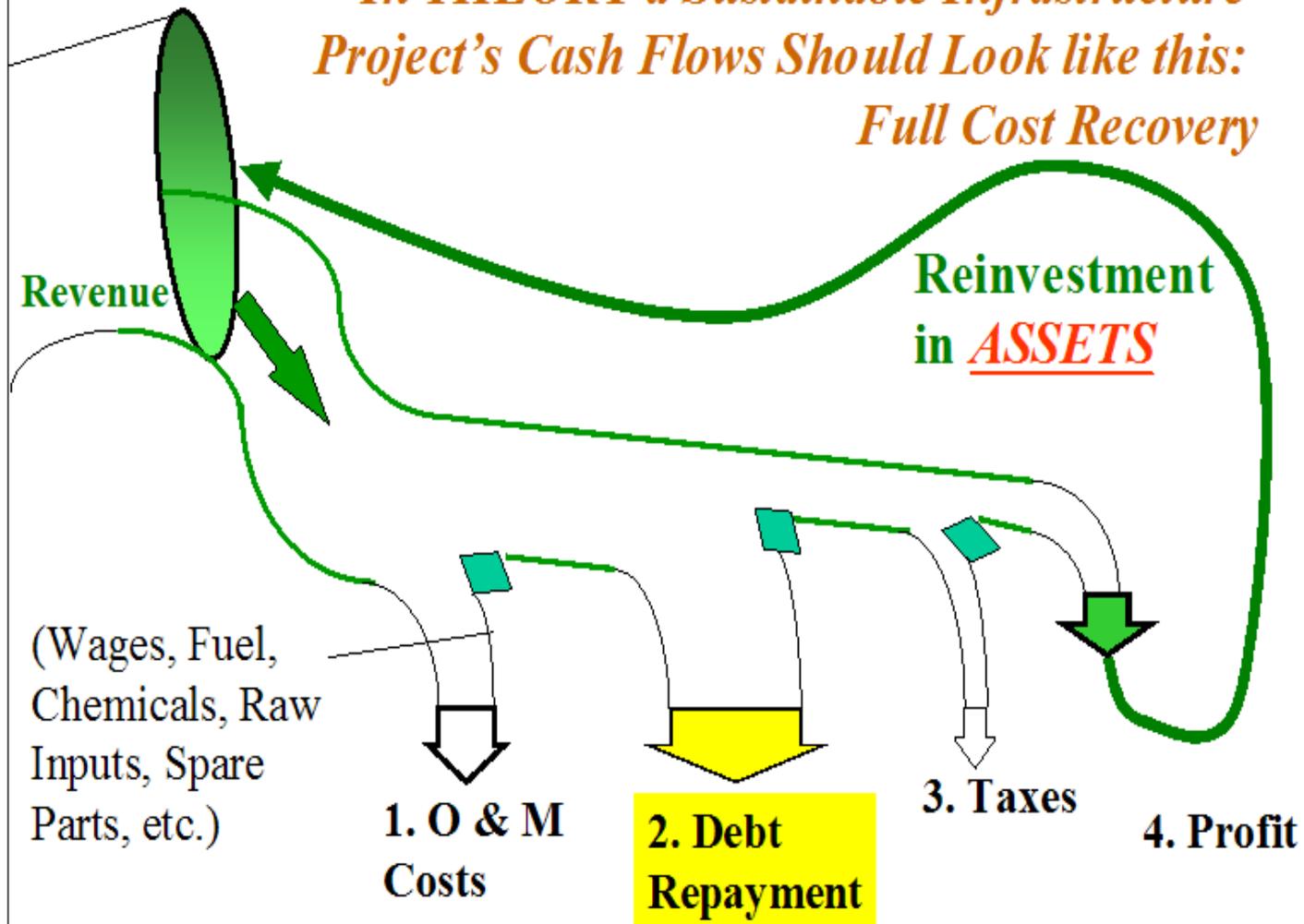


**FEWER  
DISALLOWANCES**

# The Waterfall of Cash Flows

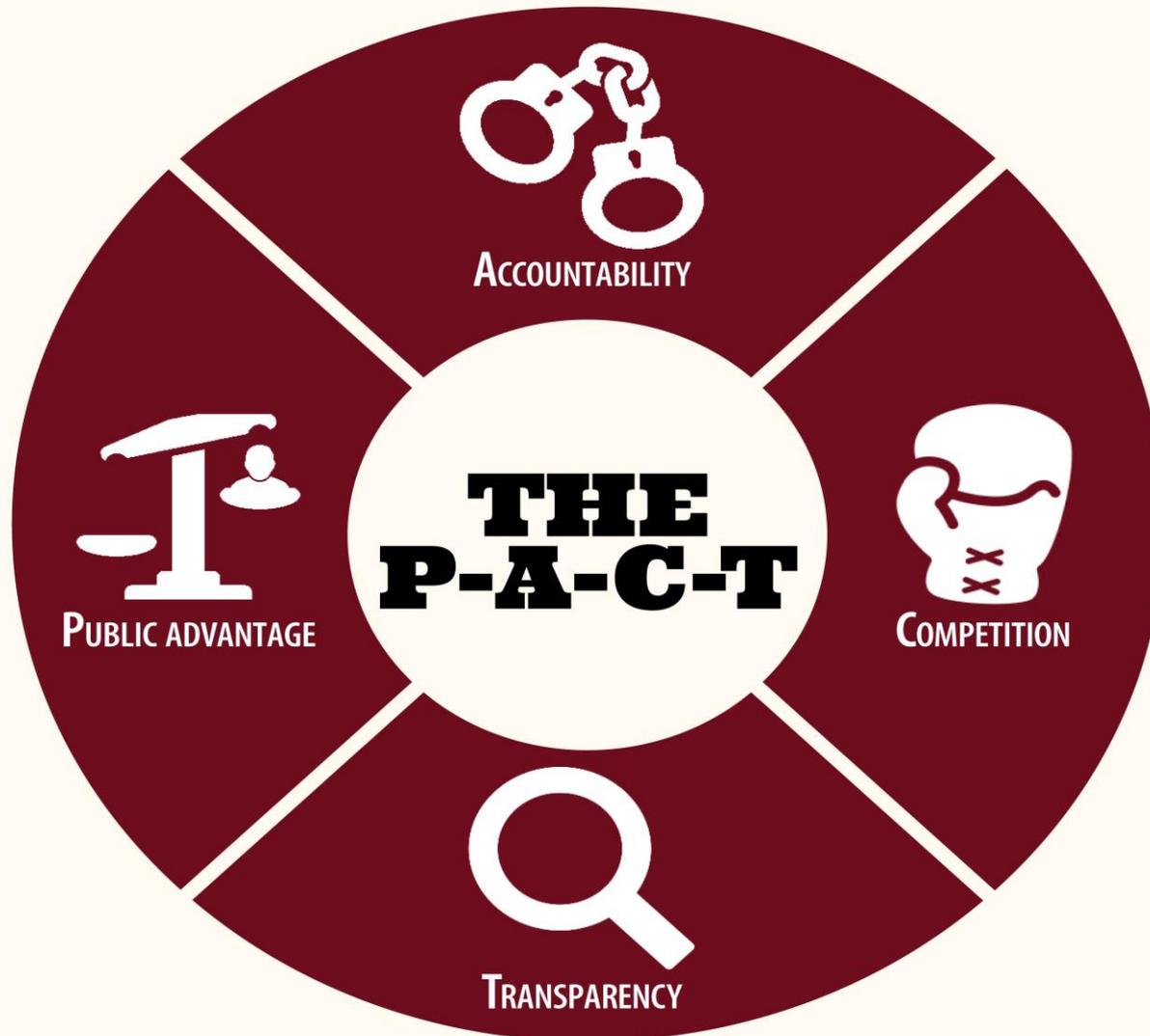
*In THEORY a Sustainable Infrastructure Project's Cash Flows Should Look like this:*

*Full Cost Recovery*

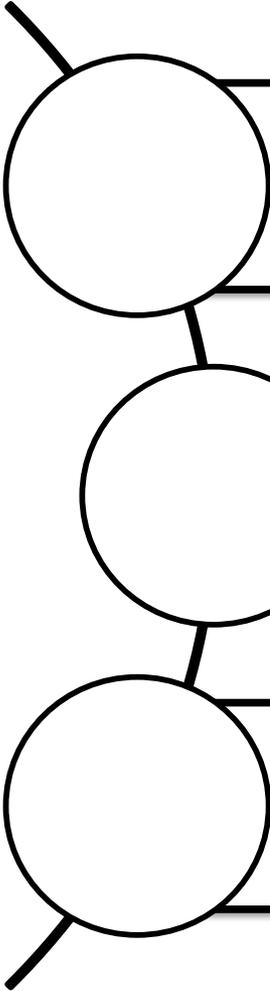


# Selection Procedures

# PPP SELECTION REQUIREMENTS



# PACT Procedures

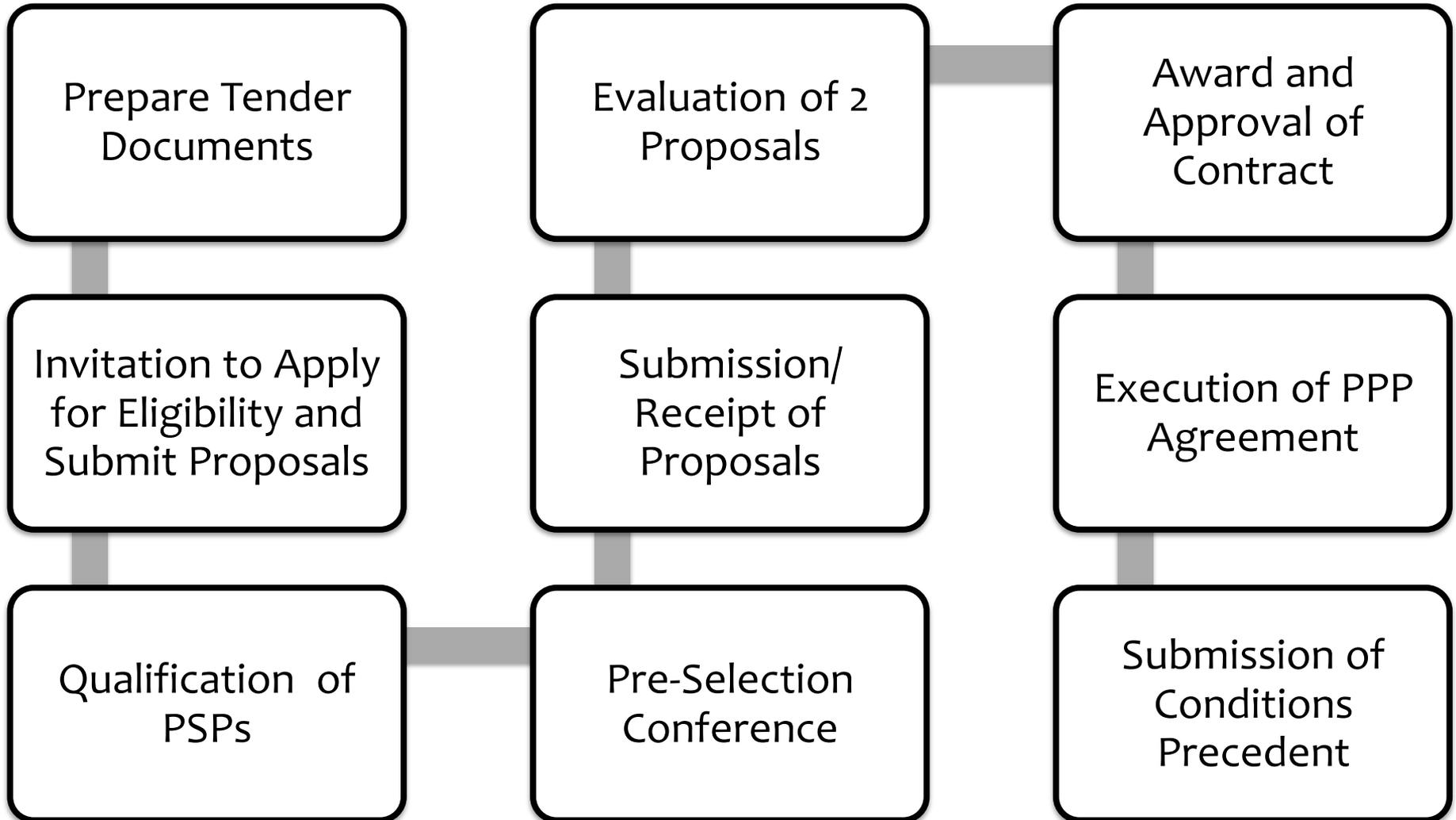


Competitive Selection/ Open Bidding

Competitive Challenge/ Unsolicited Proposal

Competitive Negotiations

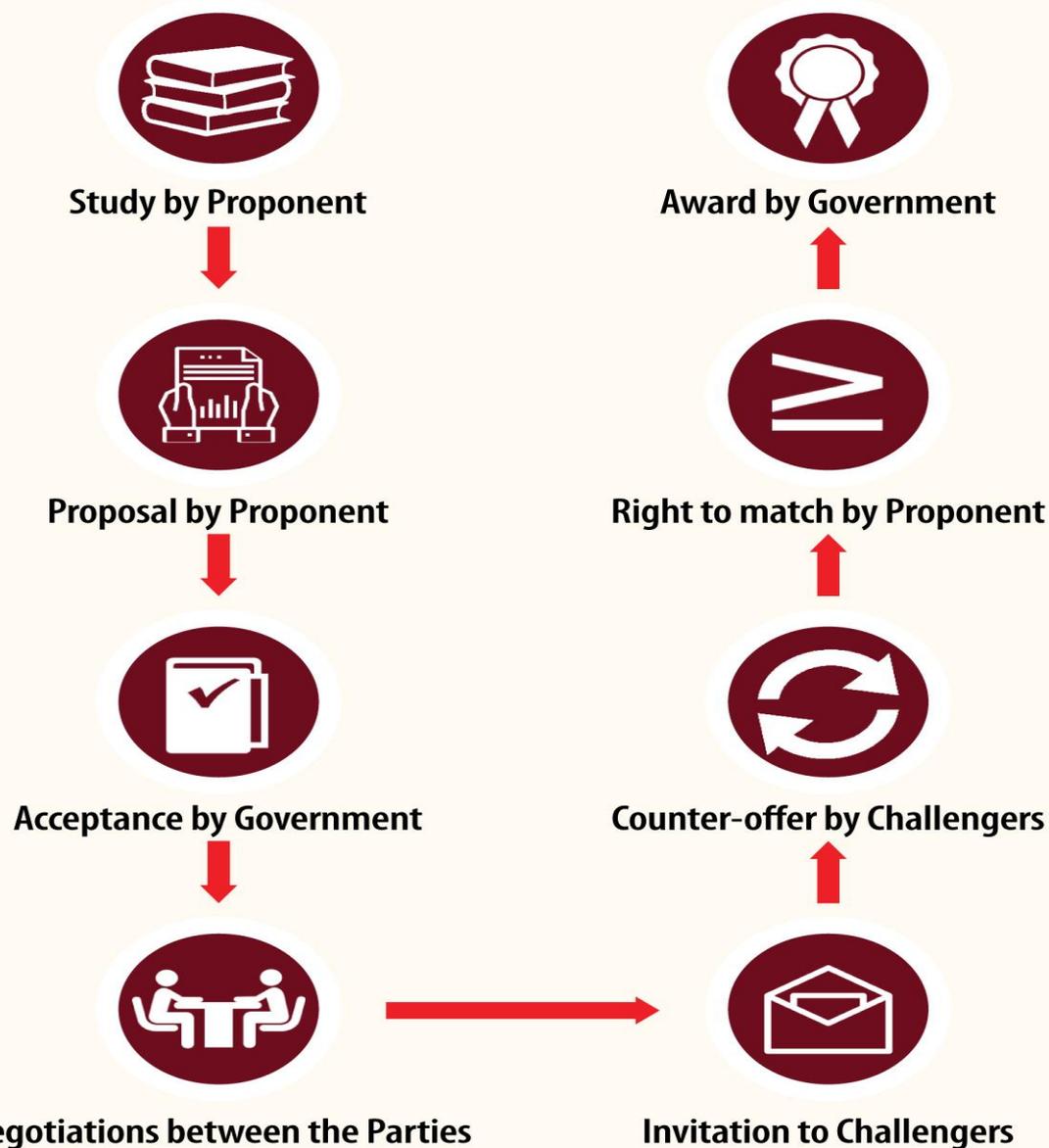
# (1) Competitive Selection



# And the **winner** is ...

1. Highest Payment to Government: What is in it for government?
2. Lowest Government Subsidy: What is the cost to government?
3. Lowest Tariff by End-User: How much will the users pay?
4. Highest Share in Revenues: How much is government's share?
5. Highest Purchase Price: How much is the government willing to sell?
6. Highest Rated Bid: Who can provide the “best” service?
7. Lowest Calculated Bid/ Price: Who is the “cheapest?”

# UNSOLICITED PROPOSALS



## (2) Competitive Challenge

- Submission of UP with Project Study and Draft Contract
- Initial Evaluation (Eligibility, Project Acceptability and Completeness)
- Letter of Acceptance (or Rejection)
- Conferment of Original Proponent (OP)

### Stage 1

Unsolicited Proposal

### Stage 2

- Negotiations (Technical and Financial Terms)
- Certification of Successful Negotiations (or Failed Negotiations)\*
- [NEDA Approval]
- Public Consultations on Draft Contract

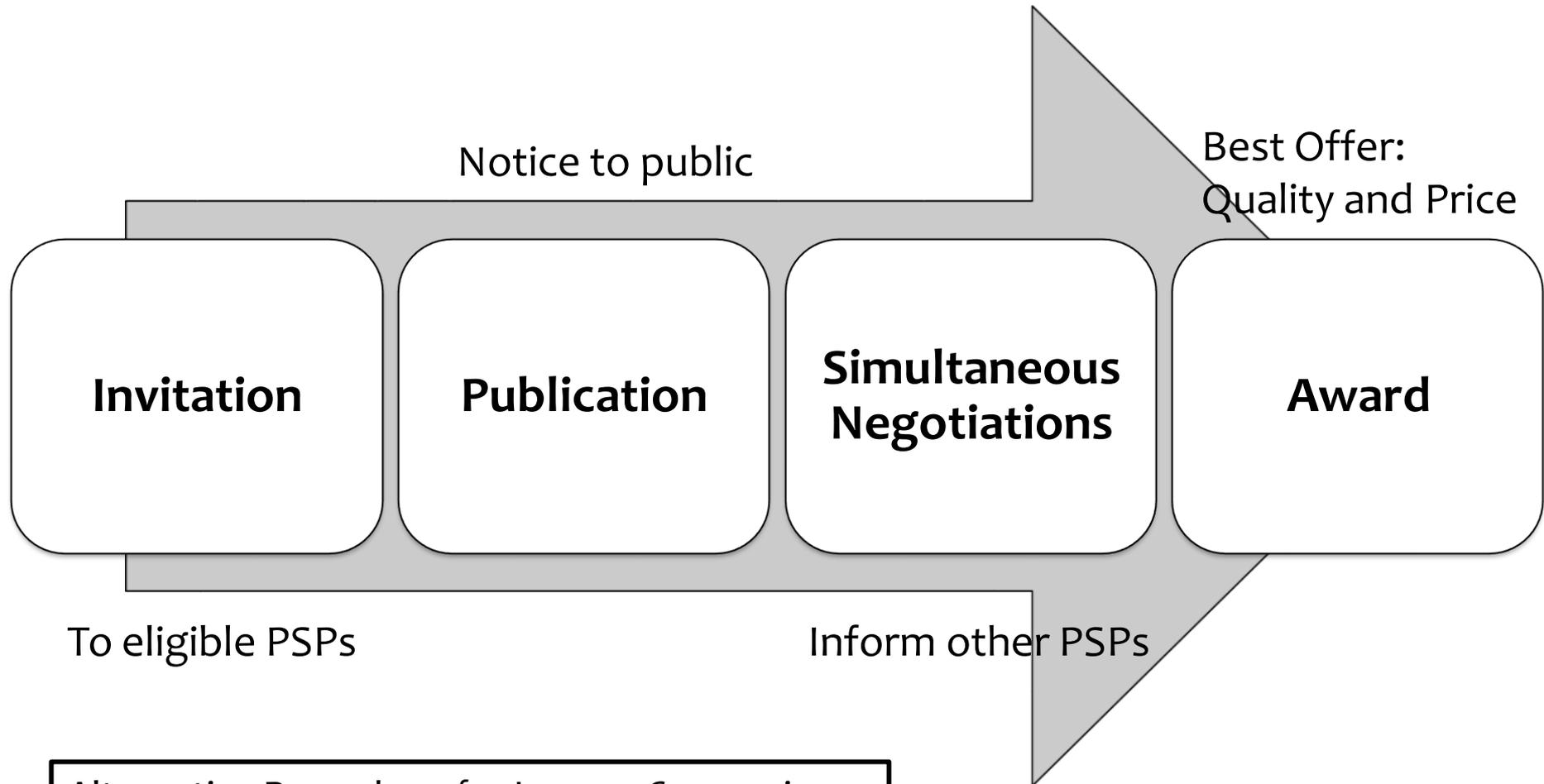
Detailed Negotiations

- Tender Documents
- Invite Challengers
- Post Security
- Proposals Evaluated
- Right to Match/ Outbid
- Council Authorization
- Sign Contract
- Reimbursement of Project Study Cost if OP not get Award

### Stage 3

Challenge Proper

# (3) Competitive Negotiations



Alternative Procedure for Leases, Concessions,  
Management and Service Contracts\*

## PPP CONTRACT:

# 10 SECTIONS



**PARTIES**



**PROJECT**



**MODALITY**



**TERM**



**CONTRIBUTIONS**



**RISKS**



**GOVERNANCE**



**APPROVALS**



**AMENDMENTS**



**ROLES**

# 10 PPP POST-AWARD REQUIREMENTS

## 1. INCORPORATION



## 2. FINANCIAL CLOSURE



## 3. LGU PERMIT



## 4. ENVIRONMENTAL CLEARANCE



## 5. FRANCHISE



## 6. REGULATORY APPROVALS



## 7. RIGHT-OF-WAY



## 8. SUPPLY CONTRACT



## 9. INSURANCE



## 10. PEOPLE'S SUPPORT



# LGU Structures

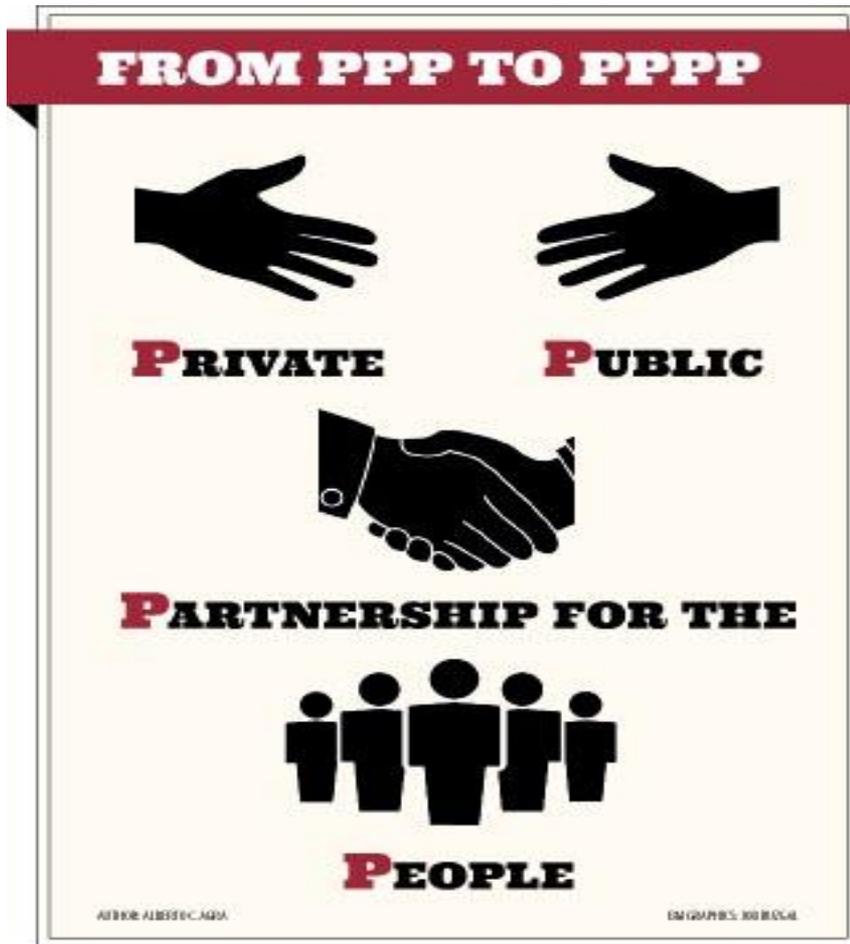
Local Chief  
Executive

Vice-  
LCE/Sangguni  
an

PPP-Selection  
Committee  
(7)

PPP-  
Regulatory  
Authority (9)

# DILG Policy Shift: P3 to P4



# DILG MC 120-2016



Republic of the Philippines  
DEPARTMENT OF THE INTERIOR AND LOCAL GOVERNMENT  
DILG-NAPOLCOM Center, EDSA corner Quezon Avenue, West Triangle Quezon City  
http://www.dilg.gov.ph



## GUIDELINES FOR THE IMPLEMENTATION OF PUBLIC-PRIVATE PARTNERSHIP FOR THE PEOPLE INITIATIVE FOR LOCAL GOVERNMENTS (LGU P4)

Reference Number: Memorandum Circular No. 2016- 120  
Date : September 7, 2016

### 1. Background

- 1.1 President Rodrigo Roa Duterte stated on his 10-point socio-economic agenda, committed to promote economic and social development, and encourage to accelerate annual infrastructure spending to account for 5% of GDP, with Public-Private Partnerships (PPP) playing a key role.
- 1.2 During the President's first State of the Nation Address (SONA) he identified core projects such as roads, bridges, airports, tourism, harvest facilities, public health, irrigation, rail, ferry system and public wi-fi to maintain the country's robust economic growth, improve traffic management and investment frameworks. He also welcomes unsolicited proposals for infrastructure projects.
- 1.3 The President further declared his commitment to promote economic and social development not only in metropolitan areas, without losing sight of the "truth north" of Public-Private Partnership (PPP) - to promote the general welfare and provide for better quality of life of the people – ensuring that PPPs are undertaken primarily for the benefit of the people ("P").
- 1.4 The PPP program has been the vehicle for private sector participation in the provision of infrastructure and social services. The private sector has always played a significant role in bridging the gaps in the economic and social development of the country.

### 2. Purpose

- 2.1 To promote local economic development that eventually contribute to the increase on the growth of national economy and create more jobs.
- 2.2 To help local government units (LGUs) in providing basic services to the community and its people especially the marginalized men and women.
- 2.3 To develop, create and strengthen the partnership between the local and private sectors in promoting the general welfare and providing better quality of life of the people.

- BLGD as DILG P4 Unit
- Template PPP Ordinance (patterned after Agra's)
- P4 Database
- P4 Training
- 10 P4 Core Values
- Promote P4 at Barangay Level
- P4 Awards
- Leagues and CSO support

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# PRO-PPP MEANS...



**PRO-PEOPLE**



**PRO-CHANGE**



**PRO-LEARNING**



**PRO-SHARING**



**PRO-INNOVATION**



**PRO-LAW**



**PRO-GREEN**



**PRO-DECENTRALIZATION**



**PRO-PROCESS**



**PRO-IMPACT**

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**THANK YOU.**

